

# Kristin J. Kleinjans

## Curriculum Vitae

September 2017

Department of Economics  
Mihaylo College of Business and Economics  
California State University, Fullerton  
Fullerton, CA 92834-6848

Email: [kkleinjans@fullerton.edu](mailto:kkleinjans@fullerton.edu)  
Phone: (657) 278-8693  
<http://business.fullerton.edu/Economics/kkleinjans/>

---

### **Current Appointment**

Associate Professor of Economics, California State University, Fullerton, August 2014 - present

### **Previous Appointments**

Visiting Researcher, DIW/ SOEP (Berlin, Germany), August 2015 - June 2016

Visiting Researcher, University of Potsdam (Germany), October 2015 - June 2016

Assistant Professor of Economics, California State University, Fullerton, August 2009 - August 2014

Adjunct, RAND Corporation (Santa Monica), April 2004 - April 2013

Visiting Assistant Professor, Department of Finance and Business Economics, Marshall School of Business,  
University of Southern California, August 2007 - May 2009

Assistant Professor, School of Economics and Management, University of Aarhus (Denmark),  
August 2004 - July 2008 (on leave July 2007 - July 2008)

Postdoctoral Fellow in Aging, National Institute of Aging and RAND, July 2003 - July 2004

### **Education**

PhD in Economics, University of Pittsburgh, 2003

Graduate Certificate for Latin American Social and Public Policy, University Center for International  
Studies, University of Pittsburgh, 2000

Diplom-Volkswirtin (equivalent to M. S. in Economics), Freie Universität Berlin (Germany), 1996  
(including 1 year field research in Bogotá, Colombia, 1993-1994)

### **Refereed Publications**

Occupational Prestige and the Gender Wage Gap (with Anthony Dukes and Karl Fritjof Rasmussen) 2016.  
*Kyklos*, forthcoming

The Effect of a Severe Health Shock on Work Behavior: Evidence from Different Health Care Regimes  
(with Nabanita Datta Gupta and Mona Larsen). 2015. *Social Science & Medicine* 136-137 (July), 44-51.

Rounding, Focal Point Answers and Nonresponse to Subjective Probability Questions (with Arthur van  
Soest). 2014. *Journal of Applied Econometrics* 29(4), 567-585.

The Man of the House – How the Use of Household Head Characteristics leads to Omitted Variable Bias.  
2013. *Economics Letters* 119 (May), 133-135.

An Economic Analysis of Identity and Career Choice (with Maria Knoth Humlum and Helena Skyt Nielsen).  
2012. *Economic Inquiry* 50(1), 39-61.

- Family Background and Gender Differences in Educational Expectations. 2010. *Economics Letters* 107, 125-127.
- Intertemporal Consumption with Directly Measured Welfare Functions and Subjective Expectations (with Arie Kapteyn and Arthur van Soest). 2009. *Journal of Economic Behavior & Organization* 72, 425-437.
- Do Gender Differences in Preferences for Competition Matter for Occupational Expectations? 2009. *Journal of Economic Psychology* 30(5), 701-710.
- The Colombian Pension System After the Reform of 1994: Evaluation and Perspectives. 2003. *International Social Security Review* 56 (1), 31-52.

### **Working Papers**

- Institutions, Parental Selection, and Locus of Control. August 2017. (with Andrew Gill)
- Negative Parental Selection and Children's Noncognitive Skills: Evidence from the German Reunification. September 2017. (with Andrew Gill)
- Because They Were Young: Causal Evidence of Noncognitive Skill Changes from a Sample of East German Women. August 2016. (with Andrew Gill).
- Dynamics of Individual Information about Social Security (with Susann Rohwedder). February 2006.

### **Other Publications**

- Kann Kollusion die hohen Rentenversicherungsgebühren in Kolumbien erklären? (Can Collusion explain the high fees for pension insurance in Colombia?) (with Anthony Dukes). 2005. In: Fritz, B. and K. Hujo (eds.): *Oekonomie unter den Bedingungen Lateinamerikas: Erkundungen zu Geld und Kredit, Sozialpolitik und Umwelt*, Frankfurt/Madrid: Vervuert, 213-229.
- Do individuals make informed pension program choices? Evidence from Colombia. 2004. In: P. Kemp and E. Overbye (eds.): *Pensions: Challenges and Reform*, Aldershot: Ashgate, 71-83.
- La Elección de un Programa de Pensión: La experiencia de Colombia (Determinants of Pension Choice: The Case of Colombia). 2004. In: K. Hujo, M. Nitsch and C. Mesa-Lago (eds.): *Públicos o Privados? Los sistemas de pensiones en América latina después de dos décadas de reformas*, Caracas: Nueva Sociedad, 175-203.
- Die Kolumbianische Rentenreform: Ein gescheiterter Kompromiss? (The Colombian Pension Reform: The Failure of a Compromise?). 1997. *Lateinamerika. Analysen Daten Dokumentation* 36, 100-108.
- Die internationale Rentenreformdebatte - Annahmen und Realität der lateinamerikanischen Reformen (The International Pension Reform Debate – Assumptions and Reality of the Latin American Reforms). 1997. *Lateinamerika. Analysen Daten Dokumentation* 36, 33-50 (with Carmelo Mesa-Lago).
- La reforma del sistema de jubilaciones en Colombia (The Pension Reform in Colombia). 1997. *Desarrollo y Cooperación* 1, 17-21.

### **Invited Seminars**

- Research Seminar in Economics, Freie Universität Berlin, Germany, June 2016
- Research Seminar, Berliner Netzwerk Arbeitsmarktforschung (Berlin Network of Labor Market Research), Berlin, Germany, May 2016
- Research Seminar, University of Hamburg, Germany, May 2016
- SOEP Brownbag, Deutsches Institut für Wirtschaft (DIW), Berlin, Germany, March 2016

Potsdam Research Seminar in Economics, University of Potsdam, Germany, December 2015  
SUNY – Binghamton, April 2011  
Danish National Centre for Social Research (SFI), Copenhagen, June 2010  
California State University, Long Beach, March 2010  
California State University, Fullerton, November 2008  
Loyola Marymount University, November 2008  
University of California – Riverside, October 2008  
Danish National Centre for Social Research (SFI), Copenhagen, June 2008  
University of California – San Diego, Rady School of Management, April 2008  
Danish Institute of Governmental Research (AKF), Copenhagen, December 2006  
Tilburg University, CentER, Tilburg (Netherlands), August 2006  
Ohio State University, Initiative in Population Research, Seminar, Columbus, March 2006  
Centre for Applied Microeconometrics, University of Copenhagen, Seminar, May 2005

### **Selected Conference Presentations**

European Society of Population Economics, Aarhus, June 2013  
Western Economic Association, San Francisco, June 2012  
CSUF President's Symposium: Confronting Inequality, May 11, 2012  
SOLE Meetings, Chicago, May 2012 (poster)  
13<sup>th</sup> IZA/CEPR European Summer Symposium in Labour Economics, Buch/ Ammersee, August/ September 2011 (poster)  
American Economic Association Meetings, Denver, January 2011  
9th IZA/SOLE Transatlantic Meeting of Labor Economists, Buch/ Ammersee (Germany), May 2010  
3<sup>rd</sup> Nordic Summer Institute in Labour Economics, Aarhus (Denmark), June 2008  
SOLE Meetings, New York, May 2008  
CERP Workshop on the Economics of Ageing, Turin, May 2007  
CIM-AKF Workshop 2007, Nyborg (Denmark), April 2007  
American Economic Association Meetings, Chicago, January 2007  
Netspar Workshop on the Microeconomics of Ageing, Utrecht (Netherlands), November 2006  
Workshop on Pension Savings Behaviour, SFI, Copenhagen, October 2006  
FISS, 13th Research Seminar, Sigtuna (Sweden), June 2006  
First SHARE-ELSA-HRS User Conference, Lund (Sweden), September 2005  
European Conference on Long-Term Care, ZEW, Mannheim (Germany), October 2005  
SOLE – EALE Meetings, San Francisco, June 2005  
SOLE Meetings, San Antonio, April/ May 2004

### **Grants**

Dean's Research Support, California State University, Fullerton (Summer 2013) (\$3,500)  
General Intramural Research Grant 2012-2013, California State University, Fullerton (January 2012)  
(1 course release)

Intramural Research Award 2011-2012, California State University, Fullerton (January 2012) (\$4,747)  
Mihaylo Curriculum Innovations Grant, Mihaylo College of Business and Economics, California State University, Fullerton (April 2010), joint with Larry Howard (US\$7,050)  
Research Grant, University of Aarhus Research Fund (January 2007), Dkr 42,670 (US\$7,300)  
Research Grants (2), University of Aarhus Research Fund (May 2006), total: Dkr 44,288 (US\$7,500)  
Research Grant from the Danish Social Science Research Council: "Intergenerational Transmission of Human Capital: Career Aspiration and Non-monetary Returns" (PI: Helena Skyt Nielsen), role: Leader of component project "Intergenerational Transmission of Human Capital: Career Aspiration and Gender" (April 2006-April 2010, incl. 3 semester salary funding)  
Research Grant, University of Aarhus Research Fund (December 2005), Dkr 40,000 (US\$6,800)  
Travel grant, University of Aarhus Jubilaeumsfond (May 2005), Dkr 30,000 (US\$5,100)  
P01 grant from the National Institute on Aging: "Health and Economic Status among Older Populations" (PI: Michael Hurd); role: Co-Investigator of the component project "Expectations and Realizations of Retirement Benefits" (May 2005 - April 2009)  
Graduate Students Field Research Grant, Center for Latin American Studies, University of Pittsburgh (Summer 2000)

### **Awards and Fellowships**

Faculty Excellence Fellowship, Mihaylo College of Business and Economics, California State University, Fullerton (2016)  
Continued Excellence in Publications Award, Mihaylo College of Business and Economics, California State University, Fullerton (2015)  
Continued Excellence in Publications Award, Mihaylo College of Business and Economics, California State University, Fullerton (2014)  
Faculty Excellence Fellowship, Mihaylo College of Business and Economics, California State University, Fullerton (2013) (for outstanding performance in research and teaching)  
Faculty Recognition Award for Scholarly & Creative Activity, California State University, Fullerton (2013)  
Success in Teaching Economics (SITE) Award, California State University, Fullerton, Department of Economics (Spring 2012)  
Milton A. Gordon Fund for Scholarly & Creative Activities, California State University, Fullerton (Spring 2012; 1 course release)  
Faculty Recognition Award for Scholarly & Creative Activity, California State University, Fullerton (2010)  
Postdoctoral Fellow in Aging, National Institute of Aging and RAND (2003-2004)  
Richard Thorn Award for Excellence in Teaching, University of Pittsburgh, Economics Department (2002)  
Scholarship to attend the RAND Summer Institute on Aging (July 2002)  
Han Emanuel Scholarship, Foundation for International Studies on Social Security (June 2002)  
Faculty of Arts and Sciences Research Fellowship, University of Pittsburgh (Fall 2000)  
Howard Heinz Fellowship for Latin American Social and Public Policy (1997-1999)  
Friedrich-Ebert-Stiftung Fellowship (1991-1996), including Colombia field research fellowship (1993-1994)

### **Refereeing**

Danish Council for Independent Research, *Eastern Economic Journal*, *Economics Letters*, *Economics of Education Review*, *Forum of Health Economics & Policy*, *Human Relations*, *International Economic Review*,

*International Journal of Manpower, International Migration Review, Journal of Applied Econometrics, Journal of Consumer Affairs, Journal of Economic Behavior and Organization, Journal of Economic Education, Journal of Economic Psychology, Journal of Behavioral and Experimental Economics, Journal of Institutional Economics, Labour Economics, Netherlands Organisation for Scientific Research (NOW), Review of Economics and Statistics, Social Science & Medicine, Swiss National Science Foundation.*

### **Teaching Experience**

#### **California State University, Fullerton**

Economics of Aging	(Graduate)
Behavioral Economics	(Undergraduate)
Business Europe Study Tour	(Undergraduate)
Capstone in Economics	(Undergraduate)
Economic Development	(Undergraduate)
Economics of Gender and Work	(Undergraduate)

#### **USC Marshall School of Business**

Economic Analysis for Business Decisions	(Intermediate Micro for Undergraduate Business Majors)
Macroeconomic Analysis for Business Decisions	(Intermediate Macro for Undergraduate Business Majors)

#### **University of Aarhus (Denmark), School of Economics and Management**

Economics of Pension Finance	(Graduate)
Public Economics	(Graduate)

#### **University of Pittsburgh, Department of Economics**

Introduction to Development Economics	(Undergraduate)
Introduction to Economics	(Undergraduate)

### **Invited Textbook Reviews**

Erik Angner, *A Course in Behavioral Economics*, Palgrave Macmillan Higher Education (June 2014)  
B. Douglas Bernheim and Michael D. Whinston, *Microeconomics*, McGraw-Hill (July 2009)

### **Student Advising (Master Theses in Economics unless otherwise noted; all at CSUF)**

Ashley Sedano - Gerontology (2. reader)	2015 (Spring)
Michael Smith, (chair)	2013 (Fall)
Tiana Baldwin (chair)	2013 (Spring)
Chris Erwin (2. reader)	2011
Leo de Leon (2. reader)	2011
Garret Ridinger (chair)	2011
Yu Wei (2. reader)	2011